CONVERTIBLE BOND UNITED INCOME & GROWTH FUND OF AUTRALIA (STERLING) INTERNATIONAL SHIPPING WORLDWIDE SECURITIES PROPERTY GROWTH FUND OF AMERICA INTERVENTURE CAPITAL COSMOPOLITAN EMIF JAPAN SELECTION STANDARD & POOR'S INTERNATIONAL BOSTON INTERNATIONAL SECURITIES ROY MUTUAL FUNDS OF AMERICA KLEINWORT BENSON INTERNATIONAL AMERICAN DYNAMICS TOKYO VALOR NEUWIRTH INTERNATIONAL CANADIAN SECURITY GROWTH ZODIAC SCANINVEST DREYFUS OFFSHORE NAME GUARDIAN GROWTH REAL ESTATE FUND OF AUSTRALIA HAMBROS CHANNEL ISLANDS WESTERN HEDGE TARGET OFFSHORE OLYMPIC CAPITAL AUSTRALIAN LAND & PROPERTY FONDS DELTIC TYNDALL OVERSEAS MAD INTERNATIONAL INTERVENTURE CAPITAL FORTUNE WASHINGTON ASSOCIATES GRAMCO TERRAFUND STOCK INTERNATIONAL MINING & PETROLFUM WESTERN AMERICAN GROWTH INVESTMENT SELECTION ITALAMERICA NIPPON SEPRO SHAREHOLDERS EXCAUBUR FIRS ME TRAVEL N GROWTH LAFAYETTE ASSOCIATES PAN AUSTRALIAN EXTERNAL CHANNE R GROWTH UNIT HAUSSMANN HOLDINGS CONVERT FUND INTERNATIONA REALSTOCK NORTH AMERICAN INVESTMENT WESTERN AUSTRALIAN MINE WORLDWIDE SPECIAL DREYFUS INTERCONTINENTAL CLEVLAND OFFSHORE SCANINVEST PAN AMERICAN CROWTH

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ENERGY INTERNATIONAL DELTA INVESTMENT SCANINVEST DRE GUARDIAN GROWTH INTERNATIONAL USI VENTURE NORDISKA INTERVENTURE CAPITAL FUND SCANINVEST PAN AMERICAN INCOME SOUTH AFRICAN INTERNATIONAL NEUWIRTH INTERNATIONAL FIDELITY PACIFIC FUND OF AUSTRALIA (DOLLAR) SLATER, WALKER INTERNATIONAL SAFE TRUST AUSTRALIAN MINERAL TRUST DELTA INVESTMENT MANX INTERNATIONAL NCOME SHARE INTERNATIONAL PACIFIC SEABOARD MEDITERRANEAN INVESTMENT FLEMING JAPAN ROUSEVELT CANADIAN GAS & ENERGY ATLANTIC REAL ESTATE COMBINED INVESTMENTS MERCURY ASSOCIATES TYNDALL INTERNATIONAL ANCHOR AUSTRALIAN SECURITY GROWTH WESTERN GROWTH NIPPON CAPITAL GROWTH WAL ESTATE ATLANTIC EXEMPT CROSBY NEW COURT OVERSEAS SUEZ AMERICAN RISK CAPITAL PYRAMID FOREST INCOME INTERITALIA TREND LINE INTERNATIONAL WHISKEY FAIT (FIRST AMERICAN INTERNATIONAL RENTA LAKE SHORE FINANCE-UNION INTEGRATED GROWTH MANX MUTUAL EURO-AMERICAN R.E. NECKERMANN U.S. INCOME PROPERTIES WORLD EQUITY GROWTH PURO-CROISSANCE AMERICAN GROWTH MIDAS GOLD AMERICAN INVESTMENT MONITOR PERFORMANCE CAIADIAN SO. AFRICAN GOLD NASSAU COLUMBUS SAFE SELECTIVE AMERICAN REALTY AMERICAN TRUST CHASE SELECTION GRAND AMERICAN FUND OF FUNDS CANABAM U.S./ITALIA ANCHOR WALL STREET COMMODITY INTERFIX KLEINWORT BENSON JAPAN HISPANO IIT FIRST LIBERTY ANCHOR UNIT TRUST INTERVENTURE CAPITAL INTERFUND SHARE INTERNATIONAL GLOBAL EXECUTIVE FUND OF CANADA SHARE INTERNATIONAL USIF REAL ESTATE INTERMARKET I SCANINVEST APOLLO DELTA MULTIFUND CAPITAL GROWTH INTERNATIONAL TECHNOLOGY FUND OF FUNDS STERLING FLEMING INVESTMENT SELECTION SOGELUX-CAPITAL UNITED GROWTH STANHOPE TRANSATLANTIC ASCOT AUSTRALIAN FUND OF FUNDS CAPITAL ITALIA INTERVALOR FLESCHNER BECKER HAMBROS OVERSEAS HAMPSTEAD FONDITALIA GENEVA F & T SCANINVEST FRONTIER TRUST IOS GROWTH EXECUTIVE GROWTH

### THE INTERVESTMENT MANAGEMENT ANALYSIS OF OFFSHORE FUNDS

AUSTRALIAN SELECTION CONVERTIBLE BOND IOS VENTURE FORTUNE FRONTIER GROWTH GROWTH EQUITY EURUNION AUSTRAL TRUST, DELTA UNIT TYNDALL BERMUDA ASCOTRONIC FOREST GROWTH INTERFIX NTERVENTURE CAPITAL FUND OF FUNDS INTERNATIONAL MINING AND PETROLEUM FUND OF NEW YORK The last decade witnessed the emergence of a colossal financial institution controlling the international flow of billions of dollars of private capital, with consequent significant effect on national balance of payments and investment markets of the world, namely

### **OFFSHORE FUNDS**

The phenomenal growth of Offshore Funds during the 1960s has resulted in such concentrations of capital that the investment decisions of Offshore Fund managers can have a critical influence on the stock markets of the world, an influence which may transcend any other single factor at a particular time. The total money invested by Offshore Funds now exceeds the investments of any national group of funds outside the United States.

Every week more internationally minded investors are pouring an ever increasing flow of money into Offshore Funds to take advantage of the flexibility available to fund managers and the tax advantages of investing through the industry. There seems little doubt that this trend will continue for the foreseeable future and the world's stock markets will reflect to an even greater degree the fund managers' investment decisions.

Without incurring a considerable expenditure of time and money, Brokers, Investment Advisors and Portfolio Managers have been unable to assess the impact made by the funds' investments on different markets or to compare the relative performances of the hundreds of individual funds.

The Intervestment Management Analysis of Offshore Funds has been created to fill this vital gap in the knowledge available to those responsible for investment advice and decisions.

### WHAT IS AN OFFSHORE FUND?

In compiling its report, Intervestment Management has defined an Offshore Fund as:

"A fund incorporated in a country or territory where there is no or minimal taxation or government restrictions and has been designed to sell primarily to investors who are not resident in the country or territory of incorporation."

# THE INTERVESTMENT MANAGEMENT ANALYSIS OF OFFSHORE FUNDS.....

The Analysis is in three parts. The first is a monthly Offshore Funds Performance Record which enables professional advisers or investment managers to quickly and simply determine the current relative performance of each fund. The second is an Offshore Funds Portfolio Analysis of the funds' investments based on the most recent available information. The third part is an Annual Year Book presenting comprehensive updated information on each fund.

By using this report, professional advisors and managers will find it simple to evaluate which fund is best suited to the investment needs of their clients and themselves. They will be able to follow the changes in the investment policies of individual funds and the industry as a whole. They will see the transfer of investments from one economy to another and from one sector of the market to another sector. They will find the information contained in the report a vital factor in their own investment decisions. It is a "must" for every professional advisor and investment manager.

### **SUBSCRIBERS**

The Intervestment Management Analysis of Offshore Funds has been created solely and exclusively for professional investment managers, advisors, and institutions.

The Analysis is not available to individual investors or the general public.

Subscribers to the Analysis include:
Fund Investment Managers.
Bank Trust Departments.
Stockbrokers.
Insurance Company Portfolio Supervisors.
Trustees of Corporation Pension Funds.
Investment Brokers.
Actuaries.
Investment Advisors and Counsellors.
Portfolio Managers.
Real Estate Brokers.

## THE MONTHLY PERFORMANCE ANALYSIS

For easy reference funds are listed:

Alphabetically (All Funds)

All Equity Funds in order of merit based on % change during the current year.

Listed separately are Equity Funds:

With assets between ten and fifty million dollars.

With assets over fifty million dollars.

Real Estate Funds.

Miscellaneous Funds.

Sterling Funds.

Information presented includes:

Name of Offshore Fund.

Total Assets.

Currency of Valuation.

Closing NAV's for Current Period.

### % Change in Net Asset Value (NAV)

Previous Year.

12 months to Date.

Current Year to Date.

Month to Month.

### Ranking

12 months to Date.

Current Year to Date.

### **Distributions as % of Current NAV**

Investment Income (Dividends and Interest). Security Profits (Capital Gains).

There will be a calculation of average and median values for the performance of the entire group of Offshore Funds covered by the report.

# THE QUARTERLY PORTFOLIO ANALYSIS

The geographical distribution of Offshore Funds' investments will be reported for the following locations:

UNITED STATES REST OF EUROPE
JAPAN CANADA
UNITED KINGDOM AUSTRALIA
GERMANY SOUTH AFRICA

BENELUX OTHERS

Investments in each reported area will be shown in U.S. \$ and as percentages of net assets and will include cash and fixed interest. Changes in the distribution of assets within individual funds and in totals will be a reflection of the several and collective decisions of knowledgeable investment managers regarding the relative investment opportunities within specific national economies.

A supplement to the Quarterly Report will give the collective largest holdings in individual stocks held by the funds, together with the major investments in each geographical area.

### THE ANNUAL YEAR BOOK

The Annual Year Book will include the following information:

Registered Address of each Fund.

Date and Place of Incorporation.

Capital Structure.

Directors.

Investment Policy and Restrictions.

Investment Managers, Custodians, Transfer Agents and Registrars, and Auditors.

Management Fees and Sales Charge.

### **ANNUAL SUBSCRIPTION RATES**

# Monthly Performance Analysis......\$150 Quarterly Portfolio Analysis......\$150 Annual Year Book......\$100 Note: Subscribers to both the monthly and quarterly reports (\$300) will receive free of charge the Annual Year Book. Subscribers to one or other of the monthly or quarterly reports can subscribe for the Year Book for \$50. Rates for additional subscriptions or single copies will be quoted upon request. To start your subscription fill in the application form and send it together with your cheque or money order to:

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Intervestment Management is a member of the Intervestment Group of Companies. The Group offers a specialised range of sophisticated financial services to individuals and institutions. Intervestment Management's principal function is to analyse management throughout the world.

# THE MANAGEMENT THAT SELECTS MANAGEMENT

To enable the Company to provide this service they maintain a comprehensive research department and it is this department which has compiled the Intervestment Management Analysis of Offshore Funds.